



Northern Coatings Ltd. is proud to offer the following services

CUSTOMER SERVICE

We know you have choices when it comes to coating your boards. That's why customer service is our number one goal. We continually strive to improve so that we will be considered your vendor of choice. If you are ever concerned about an issue, please contact us immediately and we will rectify the situation.

PRODUCTION SERVICES

We use state-of-the-art technology to selectively conformal coat your PCB's. We then cure the coating using a UV oven. We also offer the application of ruggedizing, wire tacking, and encapsulating compounds chosen to suit your project; again utilizing a UV cure product.

What does this mean for you? Higher profit, a consistently uniform product and no more masking! A faster lead-time and significantly reduced chance of surface contamination compared to traditional air or heat cures.

QUALITY

Although our equipment is capable of accuracy to +/-0.001" we always take into consideration that things change. Whether it's a customer's requirement, some kind of contamination or possibly an air bubble in the line. We do 100% inspection of all coated boards in our Black Room (complete with black ceiling lights and black magnifier lights). Boards are inspected in comparison to the customer's drawing to ensure that coating has been applied correctly. A final black light inspection (we call it the "Sanity Check") is completed prior to boards being packed and shipped back to you.

What does this mean for you? Assurance that your boards will be returned to you coated as requested. You will have a well-protected and superior looking product.

Northern Coatings Ltd

PO Box 10, 51 Hanbury St, Dundalk, Ontario, Canada, N0C 1B0

Tel: 519-923-6887 / 1-800-394-0232 Fax: 519-923-6877

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ESD PROTECTION

All employees are provided with proper ESD footwear, smocks and hand cream. Daily ESD testing logs are kept to ensure that all employees are passing on an hourly basis. Production floors are all taped with a copper grid and covered with ESD protected paint. All carts and tables used in production are also properly grounded.

What does this mean for you? Confidence that your boards will be handled with the appropriate care.

CAPACITY

We are currently running four coating lines at a minimum of nine hours daily. This allows us to guarantee a maximum turn around time of 2-3 full business days. We have 11 full time employees strategically positioned in our 2400 square foot facility, guaranteed to optimize productivity.

What does this mean for you? Faster and more reliable service.

THE FUTURE

Due to the increase in our workload along with our commitment to customer service, we are currently working closely with a software designer to implement a new inventory control system. The new system will go into effect in Spring 2007. This upgrade will allow us to use bar coding to better keep track of your stock. We will be adding a customer portal to our website that will allow you to see the status of your boards. This is just one other way we are organizing our tremendous growth to ensure that we continue providing the level of excellence and professionalism our clients have been accustomed to.

What does this mean for you? You will be dealing with a company that cares about its customer's needs and continually looks at ways to meet them. Knowledge that as your company grows, Northern Coatings Ltd. will be ready to help you succeed.

DELIVERY SERVICE

Due to an overwhelming demand from current customers for a delivery service we have recently put a 26' cube truck on the road. No more lost or damaged boxes from the leading couriers. Northern Coatings driver will put all of your boards safely into his truck, and deliver them door to door. A flat rate is charged regardless of quantity. Think of how much you will save on freight by sending us larger volumes. If required, you will be given our driver's direct cell phone contact number. This way you will know exactly when to expect him.

What does this mean for you? Your product will be handled with care, by someone who cares. Not by someone who has no idea of the sensitivity of the boxes contents.

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